

SOUTH AFRICA PREFERRED CUSTOMER PRICE LIST



Herbalife International, South Africa, LTD
 Ground floor, Building 32, Woodlands Office Park, Woodlands drive
 Woodmead, South-Africa.
 Mon. - Fri. 8:00am - 5:00pm
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Effective Pricing Date: 19 June 2024
 Phone Orders: +27 21 100-4940
www.myherbalife.com

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SKU	Product Name	Qty	Volume Points	Earn Base	Unit Price	Type	15%	SUGGESTED SELLING PRICE	15%	25%	35%
INNER NUTRITION											
Core Nutrition											
172K	PROTEIN DRINK MIX VEGAN VANILLA	1	31.45	464.40	566.82	P	85.02	R 651.84	571.73	518.33	464.92
4471	FORMULA 1 MINT CHOCOLATE	1	23.95	465.16	567.75	P	85.16	R 652.91	572.67	519.18	465.69
4470	FORMULA 1 SUMMER BERRIES	1	23.95	465.16	567.75	P	85.16	R 652.91	572.67	519.18	465.69
4462	FORMULA 1 BANANA CREAM	1	23.95	465.16	567.75	P	85.16	R 652.91	572.67	519.18	465.69
4463	FORMULA 1 STRAWBERRY DELIGHT	1	23.95	465.16	567.75	P	85.16	R 652.91	572.67	519.18	465.69
4465	FORMULA 1 CAFÉ LATTE	1	23.95	465.16	567.75	P	85.16	R 652.91	572.67	519.18	465.69
4466	FORMULA 1 VANILLA CREAM	1	23.95	465.16	567.75	P	85.16	R 652.91	572.67	519.18	465.69
4467	FORMULA 1 COOKIE CRUNCH	1	23.95	465.16	567.75	P	85.16	R 652.91	572.67	519.18	465.69
4468	FORMULA 1 SMOOTH CHOCOLATE	1	23.95	465.16	567.75	P	85.16	R 652.91	572.67	519.18	465.69
4469	FORMULA 1 RASPBERRY & WHITE CHOCOLATE (FREE FROM)	1	23.95	465.16	567.75	P	85.16	R 652.91	572.67	519.18	465.69
255K	FORMULA 1 YUZU AND PASSIONFRUIT LIMITED EDITION	1	23.95	465.16	567.75	P	85.16	R 652.91	572.67	519.18	465.69
228K	FORMULA 1 COOKIE CRUNCH SACHETS	1	10.00	193.82	236.57	P	35.49	R 272.06	238.62	216.33	194.04
229K	FORMULA 1 CHOCOLATE SACHETS	1	10.00	193.82	236.57	P	35.49	R 272.06	238.62	216.33	194.04
048K	FORMULA 1 VANILLA CREAM 780G	1	32.75	590.64	720.91	P	108.14	R 829.05	727.16	659.24	591.31
0242	PERSONALIZED PROTEIN POWDER F3	1	17.95	379.70	463.44	P	69.52	R 532.96	467.46	423.79	380.13
2600	PROTEIN DRINK MIX - VANILLA	1	33.00	487.61	595.16	P	89.27	R 684.43	600.32	544.25	488.17
013K	TRI-BLEND SELECT PROTEIN SHAKE BANANA	1	37.50	765.82	934.72	P	140.21	R 1,074.93	942.82	854.75	766.69
052K	TRI-BLEND PROTEIN SHAKE COFFEE CARAMEL	1	37.50	765.82	934.72	P	140.21	R 1,074.93	942.82	854.75	766.69
092K	FORMULA 1 SAVOURY	1	26.45	514.14	627.53	P	94.13	R 721.66	632.97	573.84	514.72
0006	ALOE DRINK CONCENTRATE	1	24.95	464.51	566.96	P	85.04	R 652.00	571.88	518.46	465.04
1065	HERBAL ALOE CONCENTRATE MANGO	1	24.95	464.51	566.96	P	85.04	R 652.00	571.88	518.46	465.04
1196	ALOEMAX	1	28.15	667.61	814.85	P	122.23	R 937.08	821.91	745.14	668.36
2554	MULTIFIBRE DRINK	1	22.95	290.06	354.03	P	53.10	R 407.13	357.10	323.74	290.39
179K	INSTANT HERBAL BEVERAGE ORIGINAL 102 GRAMS (NEW)	1	34.95	555.79	678.37	P	101.76	R 780.13	684.25	620.34	556.42
178K	INSTANT HERBAL BEVERAGE ORIGINAL 51 GRAMS (NEW)	1	19.95	315.78	385.43	P	57.81	R 443.24	388.77	352.46	316.14
180K	INSTANT HERBAL BEVERAGE LEMON 51 GRAMS (NEW)	1	19.95	315.78	385.43	P	57.81	R 443.24	388.77	352.46	316.14
182K	INSTANT HERBAL BEVERAGE RASPBERRY 51 GRAMS (NEW)	1	19.95	315.78	385.43	P	57.81	R 443.24	388.77	352.46	316.14
181K	INSTANT HERBAL BEVERAGE PEACH 51 GRAMS (NEW)	1	19.95	315.78	385.43	P	57.81	R 443.24	388.77	352.46	316.14
HERBALIFE BREAKFAST KIT with BAG & BROCHURE											
2190	F1 VANILLA CREAM, ALOE CONCENTRATE, INSTANT HERBAL BEVERAGE ORIG	1	68.85	1,245.45	1,520.14	P	228.02	R 1,748.16	1,533.32	1,390.09	1,246.87
2191	F1 SMOOTH CHOCOLATE, ALOE CONCENTRATE, INSTANT HERBAL BEVERAGE	1	68.85	1,245.45	1,520.14	P	228.02	R 1,748.16	1,533.32	1,390.09	1,246.87
2192	F1 STRAWBERRY DELIGHT, ALOE CONCENTRATE, INSTANT HERBAL BEVERAG	1	68.85	1,245.45	1,520.14	P	228.02	R 1,748.16	1,533.32	1,390.09	1,246.87
2194	F1 COOKIE CRUNCH, ALOE CONCENTRATE, INSTANT HERBAL BEVERAGE	1	68.85	1,245.45	1,520.14	P	228.02	R 1,748.16	1,533.32	1,390.09	1,246.87
TRIALPACK											
5B17	TRIAL PACK PACKETS 3X3	1	6.40	124.59	152.07	A	22.81	R 174.88	174.88	174.88	174.88

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SKU	Product Name	Qty	Volume Points	Earn Base	Unit Price	Type	15%	SUGGESTED SELLING PRICE	15%	25%	35%
HEALTHY SNACKING											
3968	PROTEIN BARS - VANILLA ALMOND (14 BARS PER PACK)	1	13.22	199.30	376.68	P	56.50	R 433.18	398.80	375.88	352.96
3972	PROTEIN BARS - CHOCOLATE PEANUT (14 BARS PER PACK)	1	13.22	199.30	376.68	P	56.50	R 433.18	398.80	375.88	352.96
3976	PROTEIN BARS - CITRUS LEMON (14 BARS PER PACK)	1	13.22	199.30	376.68	P	56.50	R 433.18	398.80	375.88	352.96
4472	F1 EXPRESS BAR - DARK CHOCOLATE (7 BARS PER PACK)	1	14.00	216.34	264.05	P	39.61	R 303.66	266.34	241.46	216.58
4473	F1 EXPRESS BAR - CRANBERRY WHITE CHOCOLATE (7 BARS PER PACK)	1	14.00	216.34	264.05	P	39.61	R 303.66	266.34	241.46	216.58
141K	PROTEIN CHIPS BARBECUE (10 PACKETS PER BOX)	1	11.75	267.28	389.23	P	58.38	R 447.61	401.51	370.77	340.03
142K	PROTEIN CHIPS SOUR CREAM AND ONION (10 PACKETS PER BOX)	1	11.75	267.28	389.23	P	58.38	R 447.61	401.51	370.77	340.03
012K	HIGH PROTEIN ICED COFFEE LATTE MACCHIATO	1	30.55	741.88	905.50	P	135.83	R 1,041.33	913.35	828.03	742.72
TARGETED PRODUCTS											
3150	NITENWORKS	1	48.75	697.83	851.74	P	127.76	R 979.50	859.13	778.87	698.62
282K	NIGHT MODE	1	31.25	685.02	846.51	P	126.98	R 973.49	855.32	776.54	697.77
173K	BIO AXIS	1	27.10	754.75	921.21	P	138.18	R 1,059.39	929.20	842.40	755.60
0065	HERBALIFELINE	1	25.75	498.67	608.65	P	91.30	R 699.95	613.93	556.58	499.23
0104	CELL ACTIVATOR	1	20.50	359.19	438.41	P	65.76	R 504.17	442.21	400.90	359.60
0050	THERMO COMPLETE	1	30.95	602.92	735.90	P	110.39	R 846.29	742.28	672.95	603.61
233K	PRO CORE	1	18.90	427.35	521.60	P	78.24	R 599.84	526.12	476.98	427.83
SPORTS NUTRITION											
1436	REBUILD ENDURANCE - VANILLA	1	50.00	818.45	998.96	P	149.84	R 1,148.80	1,007.62	913.50	819.38
1433	HYDRATE - ORANGE	1	22.20	406.90	496.64	P	74.50	R 571.14	500.95	454.15	407.36
1435	PROLONG - CITRUS	1	31.20	585.29	714.38	P	107.16	R 821.54	720.57	653.27	585.96
402K	PROLONG ENERGY GEL SACHETS - STRAWBERRY (10 SACHETS PER PACK)	1	13.60	315.76	434.74	P	65.21	R 499.95	445.48	409.17	372.86
1437	REBUILD STRENGTH - CHOCOLATE	1	54.75	915.32	1,117.20	P	167.58	R 1,284.78	1,126.89	1,021.63	916.36
150K	H24 ACHIEVE PROTEIN BAR DARK CHOCOLATE (6 BARS PER PACK)	1	11.30	161.16	304.60	P	45.69	R 350.29	322.49	303.96	285.42
149K	H24 ACHIEVE PROTEIN CHOCOLATE CHIP COOKIE DOUGH (6 BARS PER PACK)	1	11.30	161.16	304.60	P	45.69	R 350.29	322.49	303.96	285.42
0102	N.R.G. - NATURE'S RAW GUARANA TEA	1	14.75	246.53	300.90	P	45.14	R 346.04	303.51	275.16	246.81
3152	LIFTOFF - LEMON-LIME FLAVOUR	1	15.95	384.83	469.70	P	70.46	R 540.16	473.77	429.52	385.26
192K	H24 LIFTOFF MAX GRAPEFRUIT	1	15.95	364.77	445.22	P	66.78	R 512.00	449.08	407.13	365.18
1466	CR7 CANISTER	1	12.50	226.59	307.60	P	46.14	R 353.74	314.65	288.60	262.54
1467	CR7 SACHETS (10 SACHETS PER PACK)	1	8.00	128.03	185.81	P	27.87	R 213.68	191.60	176.87	162.15
OUTER NUTRITION											
New Skin Range											
0765	SOOTHING ALOE CLEANSER	1	16.75	305.30	372.63	P	55.89	R 428.52	375.86	340.75	305.64
0766	POLISHING CITRUS CLEANSER	1	16.75	305.30	372.63	P	55.89	R 428.52	375.86	340.75	305.64
0767	ENERGIZING HERBAL TONER	1	12.70	231.50	282.54	P	42.38	R 324.92	284.99	258.36	231.74
0770	FIRMING EYE GEL	1	26.35	480.30	586.23	P	87.93	R 674.16	591.31	536.08	480.84
0771	HYDRATING EYE CREAM	1	26.35	480.30	586.23	P	87.93	R 674.16	591.31	536.08	480.84
0772	INSTANT REVEAL BERRY SCRUB	1	13.10	238.78	291.45	P	43.72	R 335.17	293.98	266.52	239.06
0773	PURIFYING MINT CLAY MASK	1	14.20	258.84	315.92	P	47.39	R 363.31	318.66	288.89	259.12
0827	SKIN 50ML REPLENISHING NIGHT CREAM	1	32.65	595.29	726.58	P	108.99	R 835.57	732.88	664.42	595.96
0828	SKIN 50ML PROTECTIVE MOISTURIZER SPF30	1	32.65	595.29	726.58	P	108.99	R 835.57	732.88	664.42	595.96
0829	SKIN 50ML LINE MINIMIZING SERUM	1	43.35	790.24	964.53	P	144.68	R 1,109.21	972.89	882.02	791.14
0830	SKIN 50ML DAILY GLOW MOISTURIZER	1	32.65	595.29	726.58	P	108.99	R 835.57	732.88	664.42	595.96
076k	COLLAGEN COMPLEX	1	37.10	878.08	1,071.74	P	160.76	R 1,232.50	1,081.03	980.05	879.07
Hair and Body care											
2561	HERBAL ALOE HAND & BODY WASH	1	8.30	166.54	203.26	P	30.49	R 233.75	205.02	185.87	166.72
2562	HERBAL ALOE SOOTHING GEL	1	8.30	165.51	202.00	P	30.30	R 232.30	203.75	184.72	165.68
2563	HERBAL ALOE EVERYDAY SOOTHING HAND AND BODY LOTION	1	8.30	165.51	202.00	P	30.30	R 232.30	203.75	184.72	165.68
2564	HERBAL ALOE STRENGTHENING SHAMPOO	1	8.30	156.72	191.27	P	28.69	R 219.96	192.93	174.90	156.88
2565	HERBAL ALOE STRENGTHENING CONDITIONER	1	8.30	156.72	191.27	P	28.69	R 219.96	192.93	174.90	156.88
2566	HERBAL ALOE BATH & BODY BAR	1	5.95	111.72	136.36	P	20.45	R 156.81	137.54	124.69	111.85

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							15%	R				
WHOLESALE LITERATURE												
BROCHURES, BOOKLETS, FLYERS.												
6240	PRODUCT BROCHURE (10 UNITS)	1	0.00	-	157.97	L	23.70	R	181.67	181.67	181.67	181.67
N947	SMALL PAPER BAGS (SET OF 50)	1	0.00	-	126.91	L	19.04	R	145.95	145.95	145.95	145.95
N946	MEDIUM PAPER BAGS (SET OF 50)	1	0.00	-	158.16	L	23.72	R	181.88	181.88	181.88	181.88
3C10	COOK BOOK VOLUME 2	1	0.00	-	209.40	L	31.41	R	240.81	240.81	240.81	240.81
MISCELLANEOUS ITEMS												
CASA Herbalife												
C296	CASA HERBALIFE DONATION	1	0.00	-	1.10	L	0.17	R	1.27	1.27	1.27	1.27
SHAKERS/SCOOPS												
8705	H24 SUPER-SHAKER	1	1.65	111.17	135.69	A	20.35	R	156.04	156.04	156.04	156.04
8711	SPORTS BOTTLE - SMALL 500CC	1	0.75	76.56	93.45	A	14.02	R	107.47	107.47	107.47	107.47
8697	SMART SHAKER	1	1.65	105.45	128.69	A	19.30	R	147.99	147.99	147.99	147.99
I041	NEON SHAKER GREEN	1	1.65	105.45	128.69	A	19.30	R	147.99	147.99	147.99	147.99
I042	NEON SHAKER BLUE	1	1.65	105.45	128.69	A	19.30	R	147.99	147.99	147.99	147.99
I043	NEON SHAKER ORANGE	1	1.65	105.45	128.69	A	19.30	R	147.99	147.99	147.99	147.99
I044	NEON SHAKER PINK	1	1.65	105.45	128.69	A	19.30	R	147.99	147.99	147.99	147.99
I045	NEON SHAKER PURPLE	1	1.65	105.45	128.69	A	19.30	R	147.99	147.99	147.99	147.99
100M	HERBALIFE NUTRITION SHAKER ECO VERSION	1	0.35	41.15	50.22	A	7.53	R	57.75	57.75	57.75	57.75
101M	HERBALIFE NUTRITION SHAKER ECO VERSION (SET OF 5)	1	1.65	187.01	228.24	A	34.24	R	262.48	262.48	262.48	262.48
2B08	COLLAGEN AND NITEMODE SUSTAINABLE SCOOP (10cc)	1	0.10	10.83	13.83	A	2.07	R	15.90	15.90	15.90	15.90
2B09	FORMULA 1 AND PDM SUSTAINABLE SCOOP (28cc)	1	0.10	10.83	13.83	A	2.07	R	15.90	15.90	15.90	15.90
2B10	MULTIFIBRE PPP H24 CR7 DRIVE SUSTAINABLE SCOOP (15cc)	1	0.10	10.83	13.83	A	2.07	R	15.90	15.90	15.90	15.90
8710	SPORTS BOTTLE LARGE	1	0.95	85.09	103.84	A	15.58	R	119.42	119.42	119.42	119.42
OTHER PROMOTE												
7640	IBP-BRANDED TOTE BAG	1	2.25	218.43	266.61	A	39.99	R	306.60	306.60	306.60	306.60
113M	HERBALIFE NUTRITION TAPE MEASURE - SINGLE	1	0.10	7.27	8.86	A	1.33	R	10.19	10.19	10.19	10.19